## **TULLETT PREBON PLC**

## **PILLAR 3 DISCLOSURES**

#### 1. Introduction

#### 1.1 Background

The Capital Requirements Directive ("CRD"), which represents the European Union's implementation of the Basel II Accord, established a regulatory framework consisting of three 'Pillars':

- Pillar 1 sets out the minimum capital required to meet a firm's credit, market and operational risk.
- Pillar 2 requires a firm to undertake an Internal Capital Adequacy Assessment Process ("ICAAP") to establish whether its Pillar I capital is adequate to cover all the risks faced by the firm, and if not, to calculate the additional capital required. The ICAAP is then subject to review by the FSA through the Supervisory Review and Evaluation Process.
- Pillar 3 requires a firm to disclose specific information concerning its risk management policies and procedures, and its regulatory capital position.

The CRD has been implemented in to UK law through the FSA Handbook, specifically the General Prudential Sourcebook ("GENPRU") and the Prudential Sourcebook for Banks, Building Societies and Investment Groups ("BIPRU").

BIPRU 11 set out the provisions governing Pillar 3 disclosures, and the purpose of this document is to enable Tullett Prebon plc and its subsidiaries ("the Group") to meet the requirements contained therein.

#### 1.2 Disclosure Policy

In accordance with BIPRU 11.3.3 the Group has adopted a formal disclosure policy to comply with the disclosure requirements set out in BIPRU 11, and has policies for assessing the appropriateness of the disclosures, including their verification and frequency.

Under BIPRU 11.3.5, a Group may omit one or more of the required disclosures if the information is not material, that is that the information would not be likely to change or influence the decision of a user relying on that information for the purposes of making an economic decision. No disclosures have been omitted on these grounds.

Under BIPRU 11.3.6 a Group may omit one of more of the required disclosures if they would require the disclosure of any information regarded as proprietary or confidential, that is information which would, respectively, undermine a competitive position or breach an obligation of confidence between the Group and its customers. No disclosures have been omitted on these grounds.

In accordance with BIPRU 11.3.8 and BIPRU 11.3.10, the Group will publish this disclosure at least annually on the Group's website.

These disclosures have been approved by the Tullett Prebon plc Board.

# 2 Scope and Application of the CRD Requirements

#### 2.1 Business Overview

The Group is an interdealer broker, operating as an intermediary in the financial markets to facilitate the trading activity of its customers, in particular commercial and investment banks. The business covers the following major product groups: Treasury Products, Interest Rate Derivatives, Fixed Income, Equities and Energy.

Supporting its voice broking activity, the Group provides customers with access to electronic broking platforms for an increasing range of products. In addition to its brokerage services, Tullett Prebon offers a variety of market information services through its market data division, Tullett Prebon Information, which provides real-time price information to data providers such as Reuters, Bloomberg and other third parties.

The Group's operating subsidiaries consist mainly of broking subsidiaries, which provide brokerage services on either a Name Give-Up, Matched Principal or exchange traded 'give-up' basis (the latter referring to trades executed under an International Uniform Brokerage Execution Agreement). The Group operates its market information business through separate subsidiaries.

# 2.2 Consolidated Supervision

All of the Group's broking subsidiaries, across all the jurisdictions in which the group operates, are categorised as either Limited Activity Firms (for subsidiaries that undertake any matched principal or exchange traded 'give-up' business) or Limited Licence Firms (for subsidiaries that undertake only Name Give-Up business), as defined in BIPRU 1.1.11 and BIPRU 1.1.12 respectively. The market information subsidiaries, along with the service and holding companies within the Group, fall outside the scope of BIPRU (on a solo basis) on the basis that they do not constitute CAD Investment Firms (as defined in BIPRU 1.1.14).

On the basis of the Limited Activity / Limited Licence status of its broking subsidiaries (and on the basis that it meets the other requirements set out in BIPRU 8.4.4), the Group applied for and received a waiver from consolidated supervision valid from 1 January 2007 until 31 December 2011. Under the terms of the waiver, the Group is obliged to undertake the 'Financial Holding Company' test for the purposes of calculating the group's regulatory capital position, as set out in BIPRU 8.4.11. The calculation of the Capital Resources Requirement under the Financial Holding Company test compares the Capital Resources of Tullett Prebon plc with the Capital Resources Requirement of all its subsidiaries.

All disclosures made in this document are based on the 'Financial Holding Company' test calculations as of 31 December 2010.

# 2.3 Solo Regulation

The group has three broking subsidiaries in the UK that are FSA regulated on a 'solo' basis as BIPRU Limited Activity Firms under BIPRU 1.1.17:

- Tullett Prebon (Europe) Limited
- Tullett Prebon (Securities) Limited
- Tullett Prebon (Equities) Limited\*

\*This entity transferred its business to Tullett Prebon (Europe) Limited on 7<sup>th</sup> February 2010 and is now in the process of cancelling its regulatory permissions.

## 3 Risk Management Governance Structure

#### Introduction

Risk management is embedded throughout the business, with the overall risk appetite and risk management strategy being approved by the Board, and then propagated down throughout the business as appropriate. The principal elements of the Group's risk management and governance structure are set out below.

The systems of internal control operated by the Group are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

#### The Board

The Board is responsible for setting the Group's risk appetite, ensuring that it has an appropriate and effective risk management framework, and for monitoring the ongoing process for identifying, evaluating, managing and reporting the significant risks faced by the Group.

#### Risk Assessment Framework

The Group identifies, assesses and monitors risk through the use of a Risk Assessment Framework, which is approved by the Board.

The Risk Assessment Framework identifies risks within eight risk categories: Market Risk, Credit Risk, Operational Risk, Strategic and Business Risk, Governance Risk, Regulatory, Legal and Human Resources Risk, Reputational Risk and Financial Risk. The risks within each area are analysed, mitigating factors assessed, and relevant controls identified. The risks are then graded for their expected severity and probability, and assigned a risk rating. Action is taken by the Board to manage the key risks, as appropriate, to safeguard the Group and the interests of its shareholders.

The Risk Assessment Framework is regularly updated and is reviewed at least twice each year by the Board, with particular focus on high priority risks. The Risk Assessment Framework is used to indentify the risks to be considered in the Internal Capital Adequacy Assessment Process ("ICAAP") and to determine the scope of the internal audit plan, as well as determining the frequency and content of the ongoing risk reporting provided by the Group Risk Control function.

#### Group Risk Management Principles and Policies

The Group Risk Management Principles and Policies document sets outs the principles and policies adopted by the Board to manage the various risks to which the Group is exposed, as identified in the Risk Assessment Framework, and allocates the responsibility for implementing each policy to specific members of senior management.

#### **ICAAP**

The Board is responsible for approving the Group's ICAAP, as required by the FSA. The Group is required to ensure that it maintains overall financial resources, including both capital resources and liquidity resources, which are adequate, both as to amount and quality, to ensure that there is no significant risk that its liabilities cannot be met as they fall due. The ICAAP formally documents the assessment as to whether the Group's capital and liquidity resources are sufficient to cover the risks identified in the Risk Assessment Framework, and incorporates the results of the liquidity and capital resources stress tests undertaken in accordance with FSA requirements. The ICAAP documentation is

regularly updated and formally approved by the Board at least annually.

### **Executive Management**

Risk management and the operation of the internal control systems within the Group are primarily the responsibility of the executive directors and senior management. These individuals are permitted commercial independence and flexibility within parameters agreed by the Board to ensure that risks are clearly owned and managed on a day-to-day basis and that systems of control operate effectively.

Under the overall supervision of the Board and the Chief Executive, the management team continues to implement their business development plans and monitor operational projects. The executive directors monitor activities on a daily basis and ensure that appropriate controls are exercised over the Group's operations. The Board considers the monthly management accounts, budgets and plans and discusses any issues arising.

# **Group Risk Control**

The Group Risk Control function is responsible for developing policies and monitoring mechanisms which ensure that the Group operates in accordance with the Board's risk appetite and for maintaining the Group Risk Management Principles and Policies document. The Group Risk Control function also provides daily and monthly reports to senior management which are reviewed by the Group Treasury and Risk Committee. The Group Treasurer and Head of Risk Control reports to the Finance Director, and has direct access to and dialogue with, the Chairman of the Audit Committee.

The members of the Group Treasury and Risk Committee are the Chief Executive, who acts as chairman, the Finance Director and the Group Treasurer and Head of Group Risk Control. The minutes of the Group Treasury and Risk Committee are circulated to the Board.

#### Risk Reporting

The embedded risk management processes ensure that the Group Treasury and Risk Committee, executive directors and senior management receive appropriate information and exception reports to comply with the Group's risk management principles and policies, and identify any new risks or exposures that may arise. These include reports detailing the current status of existing controls, audits, loss events, and any required action plans to remedy any identified shortcomings in the control environment.

#### Compliance

The Group's lead regulator is the FSA. The Group's broking subsidiaries are categorised as either Limited Activity Firms (for subsidiaries that undertake any Matched Principal or exchange traded 'give-up' business) or Limited Licence Firms (for subsidiaries that undertake only Name Give-Up business).

The Group's Compliance Departments monitor compliance with the various regulatory requirements to which the Group is subject, including those imposed by the UK regulatory regime and also those imposed by the regulatory framework of the other jurisdictions in which the Group operates. The compliance officers are in regular contact with the executive directors and compliance reports are made to the Board on a regular basis.

## Internal Audit

PricewaterhouseCoopers were appointed to act as the Group's internal auditor in December 2007, following an extensive review of internal audit arrangements by the Audit Committee.

The objectives of Internal Audit are to assess the effectiveness of the Group's risk management, internal controls and governance process; whether operational and financial controls are appropriate and

consistently applied; the effectiveness of internal controls for the safeguarding of assets; the reliability and integrity of management information; and the adequacy of processes to ensure compliance with applicable laws and regulations.

Internal Audit work during 2010 covered the full 'audit universe' within the Group at different levels of intensity based upon the results of a risk assessment exercise carried out and agreed with the Audit Committee in December 2009. The work included site visits and meetings with senior management, both at the Group level and in each of the geographic regions in which Tullett Prebon operates. The findings of all audits undertaken are reported to the Audit Committee and, where appropriate, action taken by management in response to them is tracked and reported to the Audit Committee. The Audit Committee approved the internal audit plan for 2011 at its December 2010 meeting.

### **Business Initiative Management Process**

The Business Initiative Proposal ('BIP') process is a core risk mitigation process used throughout the Group to identify, assess and manage the potential risks arising in relation to any new business initiative and the potential impact the new business could have on the Group's capital resources and liquidity resources.

A BIP proposal must be submitted for all significant business changes, whether this is the introduction of a new product or business line, or a material modification to an existing business line. Each BIP requires authorisation by the appropriate member of senior management.

## 4 Group Risk Profile

The Group's Risk Assessment Framework categorises the risks facing the Group in to eight categories; Market Risk, Credit Risk, Operational Risk, Strategic and Business Risk, Governance Risk, Regulatory, Legal and HR Risk, Reputational Risk and Financial Risk

#### 1. Market Risk

Market risk is the vulnerability of the Group to movements in the value of financial instruments. The Group does not take trading risk and does not hold proprietary financial positions. Consequently the Group is exposed to market risk only in relation to incidental positions in financial instruments arising as a result of the Group's failure to match clients' orders precisely. Such positions are valued and measured from trade date on a daily mark-to-market basis.

Policies and procedures exist to reduce the likelihood of such trade mismatches and, in the event that they arise, the Group's policy is to close out such balances immediately. All market risk arising across the Group is identified and monitored on a daily basis.

#### 2. Credit Risk

The credit risk faced by the Group consists of counterparty credit risk (as opposed to issuer risk), and principally arises from the following:

- Pre-settlement risk arising from matched principal broking;
- Settlement risk arising from matched principal broking;
- Cash deposits held at banks and money market instruments; and
- Name Give-up brokerage receivables;

In addition to counterparty risk, the Group is also exposed to concentration risk in the level of exposure to counterparties, representing the aggregate of the exposures arising from Name Give-Up brokerage receivables, unsettled Matched Principal transactions or cash on deposit.

**Pre-Settlement Risk** arises in the Matched Principal broking business in which Group subsidiaries interpose themselves as principal to two (or more) contracting parties to a Matched Principal transaction and as a result the Group is at risk of loss should one of the parties to a transaction default on its obligations.

The risk is that the counterparty may default prior to settlement date, in which case the Group would have to replace the defaulted contract in the market. This is a contingent risk in that the Group will only suffer loss if the market price of the securities has moved adversely to the trade price over the period between the trade and final settlement date.

Counterparty exposures are kept under constant review and the Group will take steps to reduce counterparty risk where market conditions require. Particular attention is paid to more illiquid markets where the price movement (and hence the mark-to-market credit exposure) is more volatile, such as trading in GDR, ADR and emerging markets instruments.

**Settlement Risk** is the risk that on settlement date a counterparty defaults on its contractual obligation to make payment for a securities transaction after the corresponding value has been paid away by the Group. Unlike pre-settlement risk the exposure here is to the full principal value of the transaction.

In practice the Group is not exposed to this risk as settlement is almost invariably effected on a 'Delivery versus Payment' ('DvP') basis. 'Free of payment deliveries' (where an immediate exposure arises due to the Group's settling its side of the transaction whilst receipt of the countervalue is at some future date) occur very infrequently and may only be effected under the application of stringent controls.

*Cash Deposits* – The Group is exposed to counterparty risk in respect of cash deposits held with financial institutions. The vast majority of the Group's cash deposits are held with highly rated clearing banks and settlement organisations.

As with trading counterparties, cash deposit counterparty exposures and limits are kept under constant review and steps taken to reduce counterparty risk where market conditions require.

Name Give-Up Brokerage Receivables – The majority of transactions brokered by the Group are on a Name Give-Up basis, where the Group acts as agent in arranging the trade and is not a counterparty to the transaction. Whilst the Group does not suffer any exposure in relation to the underlying instrument brokered (given that the Group is not a principal to the trade), it is exposed to the risk that the client fails to pay the brokerage it is charged. Debtors arising from Name Give-Up brokerage are closely monitored by senior management.

Concentration Risk — The possibility of concentration risk exists in the level of exposure to counterparties. The Group controls its credit exposure to counterparties and groups of counterparties through the application of a system of counterparty credit limits (based on the mark-to-market exposure for Matched Principal trades, outstanding brokerage receivables for Name Give-Up trades, and amount on deposit for cash deposit exposure). Counterparty limits are set by the European and North American Credit Committees according to a methodology agreed by the Group Treasury and Risk Committee.

*Credit Risk Mitigation*: Credit Risk can be mitigated by four methods:

- Collateral
- Netting
- Guarantees
- Credit Derivatives

Of these, the Group currently makes use of collateral, netting and guarantees where it is appropriate to do so. It is not party to any credit derivatives. Netting Agreements are established with some trading counterparties for Matched Principal business only. Such agreements provide that the Group's Limited Activity subsidiaries or their counterparty shall be entitled to close out agreements upon the occurrence of

a specified event and to determine the Net Settlement Amount owed by or to the counterparty by calculating the difference between the contract price and the Replacement Cost. For the purposes of capital allocation, the Counterparty Credit exposure for such transactions is calculated on a net basis. There has been no need to invoke any Netting Agreements in the past five years

#### 3. Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people activities, systems or external events. Operational risk covers a wide and diverse range of risk types, and the overall objective of the Group's approach to operational risk management is not to attempt to avoid all potential risks, but proactively to identify and assess risks and risk situations in order to manage them in an efficient and informed manner. Examples of operational risk include:

- o IT systems failures, breakdown in security or loss of data integrity
- o Failure or disruption of a critical business process, through internal or external error or event
- o Failure or withdrawal of settlement and clearing systems or errors in settlement instructions
- o Events preventing access to premises, telecommunications failures or loss of power supply which interrupt business activities
- o Broker errors.

Operational risks are managed through a combination of effective, relevant and proportional control processes and experienced managers who are alert to the risks involved in the business they process. As with credit and market risk the policy of devolved responsibility within the Group places the initial emphasis for the management of operational risks on the senior management of each entity and business unit. Finance, Operations, Compliance, Risk Control (reporting), Internal Audit, and the administrative functions support management through a segregated review process of the controls.

### 4. Strategic and Business Risk.

The Group operates in an environment characterised by intense competition, rapid technological change and a continually evolving regulatory framework. Failure to adapt to changing market dynamics, customer requirements or the way OTC markets and their participants are regulated constitutes a significant long term risk.

The Group's strategies for managing and mitigating these risks include geographic and product diversification, the continued development of new products and the Group's electronic broking capability, and where appropriate, acquisitions. Regular management review of results and key performance indicators, competitor benchmarking and active management of client relationships all act as controls on the Group's strategic and business risk.

In addition, the Group maintains active dialogues with regulators and other competent authorities responsible for the drafting and implementation of relevant regulatory reforms, to ensure that any changes to the regulation and operation of OTC markets achieve their stated objectives and avoid unintended negative consequences.

#### 5. Governance Risk

Governance risk is the risk of loss or damage to the business arising as a result of a failure of management structures or processes. This includes failure to adhere to applicable corporate governance requirements (such as those imposed by the UK Corporate Governance Code), a failure to ensure adequate succession to key management positions, or the inappropriate use of authority and influence by current or former senior members of staff.

The risk of accounting error or fraud is mitigated by the strong control environment which exists within the Group, in particular the involvement of the Audit Committee, the Internal Audit function and the Group Treasury and Risk Committee. Succession planning within the Group is overseen by the Board.

### 6. Regulatory, Legal and Human Resource Risk

This risk concerns the potential loss of value due to regulatory enforcement action (such as for breaches of conduct of business requirements or market abuse provisions); the possible costs and penalties associated with litigation; and the possibility of a failure to retain and motivate key members of staff. The Group also faces the risk that changes in applicable laws and regulations could have a serious adverse impact on the business.

The Group's lead regulator is the FSA, but the Group is also subject to the requirements imposed by the regulatory framework of the other jurisdictions in which the Group operates. The Group's compliance officers monitor compliance with applicable regulations and report regularly to the Board. The Group's legal department oversees contracts entered into by Group companies, and manages litigation which arises from time to time. Salaries, bonuses and other benefits are designed to be competitive and the Group's HR function monitors staff turnover on an ongoing basis.

#### 7. Reputational Risk

Reputational risk is the risk that the Group's ability to do business might be damaged as a result of its reputation being tarnished. Clients rely on the Group's integrity and probity. The Group has policies and procedures in place to manage this risk to the extent possible, which include conduct of business rules, procedures for employee hiring and the taking on of new business.

#### 8. Financial Risk.

The nature and scope of the Group's operations mean that it is exposed to a number of financial risks, principally liquidity risk (including the risk of being required to fund margin calls and failed settlements), interest rate risk, currency risk, taxation risks, and pension obligation risk.

Liquidity Risk – Working Capital. The Group seeks to ensure that it has access to an appropriate level of cash, other forms of marketable securities or funding to enable it to finance its ongoing operations, proposed acquisitions and any other reasonable unanticipated events, on cost effective terms. Cash and cash equivalent balances are held with the primary objective of capital security and availability, with a secondary objective of generating returns. Funding requirements are monitored by the Group Treasury and Risk Committee.

*Liquidity Risk – Margin Calls.* The Group is exposed to potential margin calls from clearing houses and correspondent clearers, both in the UK and US. Following a major project to mitigate its exposure to margin calls completed in 2009, the Group has not been subjected to any significant margin call requirements. However, the Group remains alert to the risk of large margin calls in the future.

Liquidity Risk - Funding of Failed Settlements. As a normal part of its operations, the Group has a liquidity risk through the risk of being required to fund transactions that fail to settle on the due date. From a risk perspective, the most problematic scenario concerns 'fail to deliver' transactions, namely where the business has received a security from the selling counterparty (and has paid cash in settlement of the same) but is unable to effect onward delivery of the security to the buying counterparty.

Such settlement 'fails' give rise to a funding requirement, namely the cost of funding the security which we have 'failed to deliver' until such time as the delivery leg is finally settled and we have received the associated cash.

The Group has addressed this funding risk by arranging overdraft facilities to cover any 'failed to deliver' trades, either with the relevant settlement agent/depository itself or with a clearing bank. Under such arrangements, the facility provider will fund the value of any 'failed to deliver' trades until delivery of the security is effected. Certain facility providers require collateral (such as a cash deposit or parent company

guarantee) to protect them from any adverse mark-to-market movement, and some also charge a funding fee for providing the facility.

*Liquidity Risk – Contingency Funding.* In the event of a liquidity issue arising, the firm has recourse to existing global cash resources after which it could draw-down on a £115m committed revolving credit line as additional contingency funding. The firm is rated Investment Grade by both Moody's and Fitch with issuer ratings of 'Baa3 Stable' and 'BBB Stable' respectively.

Interest Rate Risk. The Group is exposed to interest rate risk due to the short term nature of its cash deposits, which are typically held at maturities of less than three months, primarily for liquidity and other operational reasons. The exposure on sterling cash is partially hedged by rolling the term loans under the bank facility for similar short term periods. Cash denominated in currencies other than sterling is not hedged and remains at short term floating rate. The Eurobond debt is not swapped and remains a fixed sterling rate cost.

The Group's Treasury and Risk Committee periodically considers the Group's exposure to interest rate volatility.

*Currency Risk*. The Group trades in a number of currencies around the world, but reports its results in sterling. The Group therefore has translation exposure to foreign currency exchange rate movements in these currencies, principally the US dollar and the Euro, and transaction exposure within individual operations which undertake transactions in one currency and report in another.

**Taxation Risk** is the risk of financial loss or misstatement as a result of non-compliance with regulations relating to direct, indirect or employee taxation. The Group employs experienced qualified staff in key jurisdictions to manage this risk and in addition uses professional advisers as appropriate.

**Pension Obligation Risk** is the risk that the Group is required, in the short and medium term, to fund a deficit in any of the Group's defined benefit pension schemes.

The latest triennial actuarial valuations of the two UK defined benefit schemes undertaken during 2010 show that both schemes have a substantial funding surplus. As a result, the trustees of both schemes have agreed that no further funding contributions are required, pending the next actuarial valuations.

### 5 Capital Resources

In accordance with BIPRU 8.4.14, the Capital Resources of the group are determined by the Financial Holding Company calculation. This calculation is based on the balance sheet of Tullett Prebon plc, the holding company for the Group.

The Group's capital resources comprises only Tier 1 capital and as of 31 December 2009 and 31 December 2010 consisted of:

Tier 1 Capital - £m	31 Dec 2009	31 Dec 2010
Called-up share capital	53.8	53.8
Share premium	9.9	9.9
Own Shares	(0.2)	(0.1)
Other Reserves	-	5.3
Profit and Loss Account	657.4	652.1
Total Shareholders' Funds	720.9	721.2

# **6** Capital Resources Requirement

#### 6.1 Credit Risk Capital Requirement

The Credit Risk Capital Requirement ("CRCR") consists of three elements and is calculated as follows:

#### 6.1.1 Credit Risk Capital Component ("CRCC")

Given the nature of its business acting as Limited Activity and Limited Licence firms, in calculating the appropriate CRCC under BIPRU 3.1.5, the Group has adopted the simplified approach to calculating risk weights in accordance with BIPRU 3.5.5.

In accordance with this rule, a capital charge is taken to support the Group's exposure to outstanding Name Give-Up brokerage and cash deposits. In addition, the Group also includes within its CRCC calculation, any other 'non-trading book exposures' falling within BIPRU 3.1.6. These include:

- Clearing and settlement guarantees
- Tangible and intangible assets;
- Other receivables, prepayments and accrued income.

#### 6.1.2 Counterparty Risk Capital Component (CPCC")

The Group's Matched Principal activity gives rise to pre-settlement risk. Capital to support this pre-settlement risk is calculated as a given percentage of any negative replacement cost on trades remaining unsettled for five or more days after the due settlement date, in accordance with BIPRU 14.3.5.

Number of working days	Capital
after due settlement date	Required (%)
5 — 15	8
16 — 30	50
31 — 45	75
46 or more	100

Consequently, for DvP transactions, with a normal settlement lag, no capital charge is imposed before the settlement date.

### 6.1.3 Concentration Risk Capital Component ("CONC")

Capital to support concentration risk is calculated in accordance with BIPRU 10.5.16.

#### 6.1.4 Total CRCR

Applying the above rules, the CRCR for December 2009 and December 2010 was:

	31 Dec	31 Dec
	2009	2010
CRCC	195.9	107.6
CPCC	5.9	5.2
CONC	-	-
Total CRCR	201.8	112.8

It should be noted that the large reduction in the Group's CRCR from 31 December 2009 to 31 December 2010 is largely due to a significant reduction in inter-company balances resulting from the restructuring of the Group's legal entity organisation.

#### 6.2 Market Risk Capital Requirement

The Group's 'trading book' arises only where one of the Group's Limited Activity subsidiaries (which broker trades on a Matched Principal basis) has failed to match clients' orders precisely. Such positions are marked-to-market on a daily basis and a Position Risk Requirement ("PRR") calculated in accordance with BIPRU 7.1.3(1). The Group also calculates a PRR on its 'non-trading book' exposures, as required under BIPRU 7.1.3(2).

The Group's total Market Risk Capital Requirement ("MRCR"), consisting of both the 'trading book' and 'non-trading book' PRRs, for 31 December 2009 and 31 December 2010 was:

£m	31 Dec 2009	31 Dec 2010
Trading Book PRR	_	-
Non-Trading Book PRR	38.6	31.3
Total MRCR	38.6	31.3

### 6.3 Operational Risk Capital Requirement

Given the classification of the Group's broking subsidiaries as either Limited Activity or Limited Licence, the Group is exempted from the requirement to calculate an Operational Risk Capital Requirement under BIPRU 6, and instead calculates a Fixed Overhead Requirement ("FOH") in accordance with GENPRU 2.1.53.

The Group's Fixed Overhead Requirement as at 31 December 2009 and 31 December 2010 was:

£m	31 Dec 2009	31 Dec 2010
FOH	122.4	116.0

#### **6.4** Pillar 2

As an FSA regulated group, the Group is obliged to ensure that it maintains overall financial resources, including both capital resources and liquidity resources, which are adequate, both as to amount and quality, to ensure that there is no significant risk that its liabilities cannot be met as they fall due (as per GENPRU 1.2.26R – "the Overall Financial Adequacy Rule").

It is also required to have in place sound, effective and complete processes, strategies and systems to assess and maintain, on an ongoing basis, the amounts, types and distribution of financial resources that it considers adequate to: (i) comply with the Overall Financial Adequacy Rule; (ii) provide sufficient cover for the risks to which it is or might be exposed; and (iii) meet its future Capital Resources Requirements (GENRPU 1.2.30 – "the Overall Pillar 2 Rule").

The process whereby a firm assesses and formally documents the adequacy of its capital and liquidity resources and its compliance with the Overall Pillar 2 Rule, is known as the Internal Capital Adequacy Assessment Process ("ICAAP").

The Board is responsible for reviewing and approving the Group's ICAAP, at least annually, and the latest Group ICAAP was approved on 3<sup>rd</sup> February 2011. As a result of this latest ICAAP review, the Board have concluded that the capital calculated under Pillar 1 is sufficient to cover the various risks to which the Group is exposed (as detailed above in Section 4 'Group Risk Profile').

# 7 Capital Adequacy

The Financial Holding Company Test for 31 December 2009 and 31 December 2010 demonstrated a surplus of £358.1m and £461.1m respectively, as set out below.

£m	31 Dec 2009	31 Dec 2010
Credit Risk Capital Requirement	201.8	112.8
Market Risk Capital Requirement	38.6	31.3
Operational Risk Capital Requirement	122.4	116.0
Total Pillar 1 Requirement	362.8	260.1
Additional Pillar 2 Requirement	0	0
Total Capital Requirement	362.8	260.1
Capital Resources	720.9	721.2
<b>Excess Capital Resources</b>	358.1	461.1

## **8** Non-Applicable Disclosures

The following disclosures specified under BIPRU 11.5 are not applicable to the Group:

- *BIPRU 11.5.10* The Group uses the simplified method of calculating risk weights, not the standardised approach.
- *BIPRU 11.5.11* The Group uses the simplified method of calculating risk weights, not the IRB approach.
- *BIPRU 11.5.13* The Group does not use a VaR model to calculate its Market Risk Capital Requirement.
- BIPRU 11.5.15 The Group does not have a non-trading book exposure to equities;
- BIPRU 11.5.17 The Group does not securitise its assets
- *BIPRU 11.5.18* Disclosures on remuneration will be made before the required publication date of 31 December 2011.