



TP ICAP's Data & Analytics division completes asset acquisition from research and analytics specialist Burton-Taylor and hires Douglas Burton Taylor

- **Deal adds new business line in benchmark market reports –**
- **First transaction of its type since creation of TP ICAP –**

London, 30 January 2017:

TP ICAP's data & analytics division (TP ICAP), the provider of independent real-time price information from the global OTC financial and commodity markets, has acquired certain assets of market research, analytics and business consulting firm Burton-Taylor International Consulting LLC (Burton-Taylor).

The transaction, which represents TP ICAP's first asset acquisition, complements its growing data and analytics division and addresses a growing demand from clients for more granular, in-depth research within new and existing sectors.

Burton-Taylor is a globally recognised leader in providing unique data and insight across key industries, including financial services, media and software. Its range of in-depth reports cover financial market data, risk, exchange services, media intelligence and public relations, and have become trusted benchmarks in these markets. With the acquisition of the Burton-Taylor assets and the introduction of the Burton-Taylor business line, TP ICAP plans to further increase the depth of data it delivers to clients and rapidly expand its services into new sectors, making Data & Analytics a key part of TP ICAP's ongoing growth story.

John Phizackerley, Chief Executive Officer, TP ICAP commented: "We have ambitious, strategic growth plans for TP ICAP. This transaction marks the first stage

TP ICAP plc

Level 3

155 Bishopsgate
London EC2M 3TQ
United Kingdom

T +44 20 7200 7000
F +44 20 7200 7678
tpicap.com

in those plans, which will be focused on delivering an industry-leading and world-class service to our clients through impartial guidance, robust technology and a unique depth of market insight. To be successful in the data business, it is critical to have quality, independent, position-neutral content and that is precisely what a combination of the Burton-Taylor assets and our data and analytics division represent"

Douglas B. Taylor, Founder and Managing Partner of Burton-Taylor, added: "I'm thrilled to join the TP ICAP Group, and to gain access to the additional expertise, resources and investment that will enable the Burton-Taylor division to offer clients more insights more frequently and in even greater detail. TP ICAP shares my core values and together we will remain committed to the production of market-leading, independent research that equips our customers to make better, more informed decisions on key issues such as mergers, acquisitions and other strategic investments."

Frank Desmond, CEO at TP ICAP's data and analytics division, further added: "This transaction further expands our global data and analytics division, which already includes Tullett Prebon Information, ICAP Information Services and PVM Data Services, covering real-time price information from the wholesale inter-dealer brokered financial markets. Doug's high profile, sharp insights and strong business leadership will be an asset to our team. Together, we will enhance the range of Doug's services, providing clients with valuable insights to inform their decision making and business planning."

– ends –

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For further information:

About TP ICAP (www.tpicap.com)

TP ICAP brings together buyers and sellers in global financial, energy and commodities markets. It is the world's largest wholesale market intermediary, with a portfolio of businesses that provide broking services, data & analytics and market intelligence, trusted by clients around the world. We operate from offices in 31 countries, supporting award-winning brokers with market-leading technology. For further information see www.tpicap.com.

About Burton-Taylor (www.burton-taylor.com)

Burton-Taylor International Consulting LLC is the recognised leader in information industry market research, strategy and business consulting. Burton-Taylor Credit, Risk, Compliance, Media Intelligence, PR and Market Data share figures are seen as industry benchmark standard globally. Burton-Taylor clients command an estimated 80% share of global revenue in the Market Data space and include the world's largest information companies and exchange groups, key government organisations and regulatory bodies on multiple continents, the largest advisory firms serving the industry and more than 30 of the most active private equity and investment companies around the world.

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