



## TP ICAP's Data & Analytics appoints Andrew Cockburn as Regional Sales Manager for Japan.

TP ICAP Group, a leading provider of market infrastructure, today announces that its Data & Analytics division has hired Andrew Cockburn as its Regional Sales Manager for Japan.

Andrew will specialise in adding value to clients in Japan through the rollout of new and existing solutions, helping clients to solve the complex challenges that arise when operating in today's financial, energy and commodity markets. He will support TP ICAP's Data & Analytics deep involvement in the market's migration to the new Risk Free Rates and assist clients further by providing better analytical solutions, clearer trade transparency to enhance prudent valuations and liquidity risk management; as well as sharing new insights via cross-asset trade analytics.

Andrew has a detailed understanding of the Data & Analytics industry in Japan, having been based in the country for the last 14 years. He joins from Informa Maritime Intelligence's Japanese sales team where he spent two and a half years supporting banks, insurance and shipping companies in updating their compliance and due diligence systems to meet the stringent standards expected by international trade and sanctioning bodies. Prior to this, Andrew spent 8 years at Thomson Reuters, now Refinitiv, where he established a track record in leading successful product migrations, system upgrade projects and commercial rollouts with a variety of clients.

**Jonathan Cooper, Global Head of Sales, TP ICAP Data & Analytics** 'I am delighted to welcome Andrew to TP ICAP's Data & Analytics division, his appointment builds on the core strengths and technical skills of our regional leadership team. Japan is the third largest economy in the world and Andrew's industry expertise, coupled with in-depth regional knowledge means that we can continue to excel as a key operator in Japan. Andrew's appointment is also an important component of TP ICAP Data & Analytics strategy to diversify and broaden its client base in Japan and the region as a whole.'

**Andrew Cockburn as Regional Sales Manager for Japan, TP ICAP Data & Analytics:** 'I'm excited to join TP ICAP at an inflection point for the company as we transition to providing more value-added data solutions to support clients' decision making and risk management. I hope to continue building on the important relationships with our clients in the largest market for us in APAC, and be a contributing factor in navigating the challenges of implementing new reporting and benchmarking requirements. TP ICAP has the history and scale of a long established financial services provider, but the agility and innovative mindset of a start-up, and I look forward to contributing to the future growth of the company.'

**ENDS**

**TP ICAP plc**

Level 2

155 Bishopsgate  
London EC2M 3TQ  
United Kingdom

T +44 20 7200 7000  
F +44 20 7200 7678  
tpicap.com

## **About TP ICAP**

TP ICAP is a global firm of professional intermediaries that plays a pivotal role in the world's financial, energy and commodities markets.

Operating through our core businesses, Tullett Prebon, ICAP, PVM, Coex Partners, Lois Capital Partners, Tullett Prebon Information, ICAP Information Services and PVM Data Services, we create strong networks in person and through technology. We provide comprehensive analysis and insight into market conditions and long-term trends. We combine data, knowledge and intelligence into contextual insight and commercial guidance. By engaging with our clients, and providing innovative products and services, we enable our clients to transact with confidence, facilitating the flow of capital and commodities around the world, enhancing investment and contributing to economic growth.

Our values of honesty, integrity, respect and excellence underpin everything we do.

## **Media Contact**

### **TP ICAP**

Harriet Austerberry

E: [harriet.austerberry@tpicap.com](mailto:harriet.austerberry@tpicap.com)

T: 44 20 3933 3012

### **TP ICAP plc**

Level 2

155 Bishopsgate  
London EC2M 3TQ  
United Kingdom

T +44 20 7200 7000  
F +44 20 7200 7678  
[tpicap.com](http://tpicap.com)