

TP ICAP Europe SA

Pillar 3 Disclosures 2023



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The following Pillar 3 disclosure has been prepared in line with Article 46 of the REGULATION (EU) 2019/2033 on the prudential requirements of investment firms and amending Regulations (EU) No 1093/2010, (EU) No 575/2013, (EU) No 600/2014 and (EU) No 806/2014 (IFR).



Business Overview

TP ICAP (Europe) SA is an active inter-dealer broker in wholesale markets across a wide range of asset classes which comprise credit, equities, rates, futures, emerging markets and commodities. This makes the business relatively resilient throughout the economic cycle.

The Company is a wholly owned subsidiary of TP ICAP EMEA Investments Limited (formally known as Tullett Prebon Investment Holdings Limited). The Company's ultimate parent company and controlling party is TP ICAP Group plc (the "Group").

The Company is authorised and regulated by the Autorité de Contrôle Prudentiel et de Résolution (ACPR); the Autorité des Marchés Financiers ("AMF") and from January 2022 by the National Futures Association ("NFA") in support of the Group's Brexit strategy. It is anticipated that the Company will continue its present business activities for the foreseeable future.

TP ICAP Europe SA had net operating revenue of €226m for 2023 (2022: €156m). Approximately 62% (2022:57%) of this revenue was generated by its activities conducted from France, and the remaining from its Continental European branches.

During the financial year the main movements to note were:

- In a context of sustained growth of its activities and size, the Company increased its share capital on 25 April 2023 by issuing new shares for an amount of €11.3m.
- Benefiting from the full-year effects of the new activities progressively implemented over the previous years, as well as those relating to the 2 new "Liquidnet" branded segments, net operating revenues increased significantly (+45%)
- Administrative expenses have increased proportionately in line with the increased brokerage activities. (+45%)
- Net operating profit has been impacted by impairment charge on goodwill for €4.5m.

Risk Management

Risk Strategy

The Group defines a Risk Strategy which is reviewed by the Board on an annual basis. The purpose of the Risk Strategy is to identify the risk-related objectives which should be met for the Group to achieve its Business Strategy and ensure that the Group's risk management framework and activities address those risk issues which are of most significance to the Group.

The Risk Strategy comprises three sections:

- Risk Objectives an articulation of the core risk objectives which underpin the Group's ability to deliver its business strategy and therefore constitute the guiding principles which should inform all of the Group's risk management activity;
- Risk Management Priorities this section defines the risk management areas the Group should focus on during the forthcoming calendar year in order to deliver its risk objectives (and meet any mandatory regulatory requirements), with the identification of these priorities also informed by the current risk profile of the Group; and
- Risk Plan the proposed sequencing of the core risk management activities over the forthcoming calendar year, including the various set-piece activities in the ERMF, as well as any other activities required to deliver its risk management priorities.

Risk Appetite

The Board articulates the overall level of risk the Group is willing to take for the various risks it faces within its Risk Appetite Statements.

The Risk Appetite Statements set the parameters within which the Group must manage its risk profile, and so provides the context for all the Group's risk management activity. This includes defining the Group's overall loss tolerance and its targeted level of prudential adequacy.

The Risk Appetite Statements are cascaded and operationalised throughout the Group through a framework of risk appetite implementation metrics. These provide the operational parameters the business must operate within on a day-to-day basis.

Approach

The Group has aligned its Risk Appetite Statements with its Business and Risk Objectives and therefore adopts statements which cover its:

- Capital and liquidity adequacy;
- Reputation as an impartial and trusted financial intermediary;
- Regulatory standing;
- Operational effectiveness and resilience;
- Access to Capital Markets; and
- Business Strategy.

The Risk Appetite Statements may be expressed in both quantitative and qualitative terms, depending on the risk area they address. For example, risk statements relating to the Group's capital or liquidity position include both quantitative and qualitative elements, while Risk Appetite Statements relating to the Group's reputation or regulatory standing are expressed in qualitative terms.

Prudential Risk

The Group's risk objective is to maintain a robust financial position in both normal and stressed conditions. This is to be achieved by maintaining profitability, ensuring capital resources and liquidity resources are sustained at levels that reflect the Group's risk profile, and by maintaining access to capital markets.

Operational Risk

The Group's objective is to ensure that it has access to the people, technology and operational infrastructure required to operate its business effectively and to meet its strategic goals. The Group must also ensure that its key operational processes are appropriately controlled and that its infrastructure operates effectively and with an appropriate degree of resilience to minimise the potential for losses resulting from operational failures.

Financial Risk

The Group is prepared to accept counterparty credit risk provided that the permitted level of exposure that can be held with each counterparty appropriately reflects the creditworthiness of the counterparty and is justified by an appropriate commercial benefit to the Group. The Group is not prepared to accept an undue concentration of credit risk exposure with any single counterparty or Group of connected counterparties.

Strategic and Business Risk

The Group operates in a challenging commercial environment characterised by rapidly evolving client requirements, aggressive competitor activity and a developing regulatory framework. The Group seeks to address these challenges through the adoption and execution of a well-defined and responsive business strategy that ensures the continued viability and growth of the Group's business.

Enterprise Risk Management Framework

The purpose of the ERMF is to enable the Group to understand the risks to which it is exposed and to manage these risks in line with its stated risk appetite. The ERMF achieves this objective through several mutually reinforcing components, which include:

- the operation of a robust risk management and governance structure based on the three lines-of-defence model;
- the fostering of an appropriate risk management culture; and
- a range of risk management processes to enable the Group to identify, assess and manage its risks effectively.

Organisational Structure

The ERMF is operated through a three lines of defence ('3LOD') model, whereby risk management, risk oversight and risk assurance roles are undertaken by separate and independent functions. All 3LOD is overseen by the Group's governance committee structure (including Risk, Audit and Remuneration Committees). The Board has overall responsibility for the management of risk, which includes:

- Defining the nature and extent of the risks it is willing to take in achieving its business objectives through formal risk appetite statements;
- Ensuring an appropriate and effective risk management and internal control framework;
- Monitoring the risk profile against the defined risk appetite. The risk governance structure oversees the implementation and operation of the ERMF.

First line of defence - Risk management within the business

The first line of defence comprises the management of the business units and support functions. The first line of defence has primary responsibility for ensuring that the business operates within risk appetite on a day-to-day basis.

Second line of defence - Risk oversight and challenge

The second line of defence comprises the Compliance and Risk functions, which are separate from operational management.

The Compliance function is responsible for overseeing the Group's compliance with regulatory requirements in all the jurisdictions in which the Group operates.

The Risk function is responsible for overseeing and challenging the business, support and control functions in their identification, assessment and management of the risks to which they are exposed. The Risk function also assists the Board (and its various Committees) in discharging its overall risk oversight responsibilities.

Third line of defence - Independent assurance

Internal Audit provides independent assurance on the design and operational effectiveness of the Group's risk management framework.

Liquidity Risk

Liquidity Risk is a potential scenario where the company may be unable to fund liabilities as they fall due because of a shortage of liquid assets, or an inability to obtain adequate funding.

Concentration Risk

Concentration risk in relation to individual or highly connected private sector counterparties with whom firms have exposures above 25 % of their own funds. No counterparty exceeded this amount as at Financial Statement Date.

Governance

TP ICAP (Europe) SA adheres to the Group governance structure and has three committees at the legal entity level:

- I. the Executive Committee;
- II. the Risk Conduct & Governance Committee; and
- III. the Board of directors.

Directorships

The number of Directorships held by members of the management body are as follows

| Name of Director | Number of Directorships | |
|--------------------------|-------------------------|--|
| Sebastien Rozes (CEO) | 20 | |
| Gregory Strypsteen (COO) | 1 | |

Diversity

TPIE is subject to the Group's Diversity Policy. In addition, key information is gathered and reported in accordance with the applicable decree of 8 January 2019 on the Gender Pay Gap. This shows:

- the gender pay difference,
- the rate of individual promotions rates and salary increases between men and women, including where a female employee returns from maternity leave
- the number of under-represented genders among the ten highest paid employees.

TPIE intends to continue its efforts and commitment to gender equality, including wages, to achieve a higher score in the future.

TP ICAP recognises that its long term success depends on recruiting the best talent irrespective of gender, marriage or civil partnership, pregnancy, or maternity/paternity/shared parental leave, race (including ethnic or national origin, nationality or colour), disability, sexual orientation, age, religion or philosophical beliefs, as well as the lack of religion or belief, or Trade Union membership. We are committed to eliminating discrimination and encouraging diversity amongst our current workforce and candidates.

TP ICAP values and embraces the diversity of thoughts, background and experience. As a global organisation, we understand the importance of sharing experiences and perspectives and are committed to creating an inclusive environment in which all employees can fulfil their maximum potential.

Internal breach of our Diversity and Inclusion Policy may result in a disciplinary sanction being imposed, up to and including dismissal.

Risk Committee

In addition to the committees mentioned in the Organisational Structure section, TPIE hosts a Continental European Risk, Conduct & Governance Committee) every quarter. This is attended by senior management, including the Chief Executive Officer, Chief operating Officer, Chief Risk Officer, Head of Compliance, Head of Human Resources and Head of IT.

Own Funds

TP ICAP (Europe) SA is submitted to the Investment Firm Regulation since 26 June 2021. The company is qualified as Class 2 and consequently is required to calculate K-Factors.

Template EU IF CC1.01 - Composition of regulatory own funds (Investment firms other than small and non-interconnected)

| | | (a) | (b) |
|----|---|--------------------------|---|
| | | | Source based on reference numbers/letters |
| | | Amounts (€'000) | of the balance sheet in the audited financial |
| | | | statements |
| | Common Equity Tier 1 (CET1) cap | ital: instruments and re | |
| 1 | OWN FUNDS | 80,860 | Based on figures of the balance sheet in the audited financial statements |
| 2 | TIER 1 CAPITAL | 80,860 | Based on figures of the balance sheet in the audited financial statements |
| 3 | COMMON EQUITY TIER 1 CAPITAL | 80,860 | Based on figures of the balance sheet in the audited financial statements |
| 4 | Fully paid up capital instruments | 50,856 | Issued share capital as per the audited financial statements period ending 31st December 2023 |
| 5 | Share premium | 9,504 | Share premium as per the audited financial statements period ending 31st December 2023 |
| 6 | Retained earnings | 12,976 | Carried forward losses & Current year profit as per the audited financial statements period ending 31st December 2023 |
| 7 | Accumulated other comprehensive income | | |
| 8 | Other reserves | 22,672 | Other reserves & Merger reserve within the audited financial statements period ending 31st December 2023 |
| 9 | Minority interest given recognition in CET1 capital | | |
| 10 | Adjustments to CET1 due to prudential filters | | |
| 11 | Other funds | | |
| 12 | (-)TOTAL DEDUCTIONS FROM COMMON EQUITY TIER 1 | -15,148 | |
| 13 | (-) Own CET1 instruments | | |
| 14 | (-) Direct holdings of CET1 instruments | | |
| 15 | (-) Indirect holdings of CET1 instruments | | |
| 16 | (-) Synthetic holdings of CET1 instruments | | |
| 17 | (-) Losses for the current financial year | | |
| 18 | (-) Goodwill | -14,849 | Goodwill as per the audited financial statements period ending 31st December 2023 |
| 19 | (-) Other intangible assets | | |
| 20 | (-) Deferred tax assets that rely on future profitability and do not arise from temporary differences net of | -299 | DKK branch only. French reporting does not allow for DTA. |
| 21 | associated tax liabilities (-) Qualifying holding outside the financial sector | | |
| | which exceeds 15% of own funds (-) Total qualifying holdings in undertaking other than | | |
| 22 | financial sector entities which exceeds 60% of its own funds | | |
| 23 | (-) CET1 instruments of financial sector entites where the institution does not have a significant investment | | |
| 24 | (-) CET1 instruments of financial sector entities where the institution has a significant investment | | |
| 25 | (-)Defined benefit pension fund assets | | |
| 26 | (-) Other deductions | | |
| 27 | CET1: Other capital elements, deductions and adjustments | | |
| 28 | ADDITIONAL TIER 1 CAPITAL | | |
| | ADDITIONAL HER I CAPITAL | l | l . |

Own Funds Requirements

| TPIE - IFR Capital Requirements Report Permanent Minimum Capital Requirement | Dec-23 <u>€'000</u> 750 |
|---|-------------------------------|
| remailent Millimum Capital Requirement | 730 |
| Risk to Client | - |
| Risk to Market | 1,173 |
| Risk to Firm | 3,841 |
| K - Factor Requirements | 5,014 |
| Fixed Overheads Requirement | 35,097 |
| Pillar1 Capital Requirement | 35,097 |

The total capital ratio is consequently 230.4% as of December 2023 (Dec 2022: 140.3%).

Reconciliation of regulatory own funds

Template EU IFCC2: Own funds: reconciliation of regulatory own funds to balance sheet in the audited financial statements

| | | a | b | С |
|---|---|-----------------------------|--------------------------|--------------------|
| | | Balance sheet as in | Under regulatory | C |
| | | published/audited | scope of | Cross reference to |
| | | financial statements | consolidation | EU IF CC1 |
| | | As at paried and (6)000) | As at period end | |
| | | As at period end (€'000) | (€'000) | |
| | Assets - Breakdown by asset classes according to the b | alance sheet in the publish | ned/audited financial st | atements |
| 1 | Petty cash, central bank and CCP | 3 | | |
| 2 | Amoutns due from banks and similar | 39,679 | | |
| 3 | Amounts due from clients | 35,028 | | |
| 4 | Shares and Other Variable Income Securities | 27,770 | | |
| 6 | Intangible assets | 14,849 | | |
| 6 | Tangible assets | 4,162 | | |
| 7 | Other assets | 33,774 | | |
| 8 | Prepayments and accrued income | 1,584 | | |
| | Total Assets | 156,849 | - | |
| | Liabilities - Breakdown by liability classes according to the | balance sheet in the publ | lished/auditied financia | statements |
| 1 | Amounts due to banks and similar | 13 | | |
| 2 | Amounts due to clients | 1,435 | | |
| 3 | Other liabilities | 50,301 | | |
| 4 | Accruals and deferred income | 7,928 | | |
| 5 | Provisions | 1,164 | | |
| | Total Liabilities | 60,841 | - | |
| | Shareholders' Equity | | | |
| 1 | Fully paid up capital instruments | 50,856 | | |
| 2 | Share premium | 9,504 | | |
| 3 | Retained earnings | 12,976 | | |
| 4 | Other reserves | 22,672 | | |
| | Total Shareholders' equity | 96,008 | - | |

Own instruments issued by the firm

Template EU IF CCA: Own funds: main features of own instruments issued by the firm

| | | CET1 |
|----|---|---------------------|
| 1 | Issuer | TP ICAP Europe SA |
| 2 | Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement) | N/A |
| 3 | Public or private placement | Private |
| 4 | Governing law(s) of the instrument | France |
| 5 | Instrument type (types to be specified by each jurisdiction) | Ordinary shares |
| 6 | Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | 51 |
| 7 | Nominal amount of instrument | 0.05 € |
| 8 | Issue price | from 0.05€ to 0.08€ |
| 9 | Redemption price | N/A |
| 10 | Accounting classification | Shareholders Equity |
| 11 | Original date of issuance | Various |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | N/A |
| 14 | Issuer call subject to prior supervisory approval | N/A |
| 15 | Optional call date, contingent call dates and redemption amount | N/A |
| 16 | Subsequent call dates, if applicable | N/A |
| 10 | Coupons / dividends | 195 |
| 17 | Fixed or floating dividend/coupon | N/A |
| 18 | Coupon rate and any related index | N/A |
| 19 | Existence of a dividend stopper | No |
| 20 | Fully discretionary, partially discretionary or mandatory (in terms of timing) | Fully discretionary |
| 21 | Fully discretionary, partially discretionary or mandatory (in terms of amount) | Fully discretionary |
| 22 | Existence of step up or other incentive to redeem | N/A |
| 23 | Noncumulative or cumulative | N/A |
| 24 | Convertible or non-convertible | Non-convertible |
| 25 | If convertible, conversion trigger(s) | N/A |
| 26 | If convertible, fully or partially | N/A |
| 27 | If convertible, conversion rate | N/A |
| 28 | If convertible, mandatory or optional conversion | N/A |
| 29 | If convertible, specify instrument type convertible into | N/A |
| 30 | If convertible, specify issuer of instrument it converts into | N/A |
| 31 | Write-down features | N/A |
| 32 | If write-down, write-down trigger(s) | N/A |
| 33 | If write-down, full or partial | N/A |
| 34 | If write-down, permanent or temporary | N/A |
| 35 | If temporary write-down, description of write-up mechanism | N/A |
| 36 | Non-compliant transitioned features | N/A |
| 37 | If yes, specify non-compliant features | N/A |
| 38 | Link to the full term and conditions of the intrument (signposting) | N/A |

Remuneration

The following disclosures explain how TP ICAP (Europe) SA, complies with the remuneration related principles under the IFD/IFR and the European Banking Authority's Guidelines on Sound Remuneration Policies under Directive (EU) 2019/2034.

Remuneration Policy and Practices

Group Remuneration Policy for all Staff

The Group Remuneration Policy ("the Policy") which has been adopted by TP ICAP (Europe) SA is designed to support the delivery of the company's business objectives and to promote the long-term success of the Group as a whole.

The Policy provides a framework in which employees are rewarded taking into account both financial and non-financial performance. Our remuneration strategy reflects the global marketplace in which we operate, helping us to attract, motivate, reward and retain the talented individuals we need to maintain the Group's success. The Policy aims to foster a sustainable business culture that encourages employees to perform their roles and to serve clients in the best possible way, while behaving in a manner that puts integrity at the heart of the business. The Policy has been developed in line with the following principles:

- To align with the Group's financial performance: The annual bonus pool for support staff is calculated each year based on the Group's overall financial performance, primarily based on profitability and revenues. The bonus pool is calibrated to ensure that the total spend on remuneration does not undermine the Group's capital base.
- To deliver a compelling remuneration package: We seek to attract and retain highperforming and motivated employees and to reward them with a competitive reward package, which is reviewed annually by reference to internal peers and external market data benchmarks.
- To be gender neutral: The Group Remuneration Policy is based on the principle of equal pay for male and female workers for equal work or work of equal value.
- Rewarding positive behaviours in line with our values: We reward behaviours that
 create sustainable results in line with our core Triple A Values of Authenticity,
 Accountability and Adaptability. Our remuneration approach does not encourage
 excessive risk taking and is aligned to our risk and conduct management framework.
- To improve the alignment between employees and shareholders: A proportion of variable remuneration over a certain threshold is delivered in the form of deferred share awards or share-linked awards.

Fixed Remuneration

All employees receive a salary that reflects a market competitive rate of pay, taking into account the employee's role and responsibilities, skills and experience and ongoing

contribution to the Company. Fixed pay also includes allowances and appropriate company funded benefits to help recruit and retain talent, whilst reflecting local market practice and to support employee health and wellbeing.

Variable Remuneration

Variable pay is principally comprised of the annual discretionary bonus award for support staff and other discretionary bonus schemes for brokers which aim to motivate employees to achieve the Company's financial objectives aligned with the Company and Group strategy.

Non-financial criteria, primarily based on individual conduct and behaviours, including adherence to the Group's risk management policies and practices and TP ICAP's core values, are also assessed as part of the performance management process.

All variable remuneration awards, including non-standard forms of variable remuneration such as guaranteed variable remuneration, are subject to the Group Malus and Clawback Policy, subject to compliance with applicable local laws. This allows for the reduction or forfeiture of remuneration, prior to or after payment, subject to certain trigger events. All variable pay awards may be reduced (including down to nil) in certain circumstances.

Guaranteed bonuses for new hires in respect of their first year of service will only be offered in exceptional circumstances and will require approval before awards are made to Identified Staff from the Group CFO, Group CEO and Group General Counsel and the EMEA Remuneration Committee.

Severance payments are payable in accordance with relevant local legislation and any applicable collective agreements. Severance payments relating to early termination of employment must reflect the individual's performance achieved over time and should not reward for failure or misconduct. Severance pay will not be awarded where an individual resigns voluntarily in order to take up a position in a different company or legal entity, unless a severance payment is required by national labour law.

Link Between Variable Remuneration and Performance

There are a number of different incentive schemes in operation across the Group for the Brokers, non-Brokers and Senior Management.

Annual Discretionary Bonus: The annual discretionary bonus scheme rewards non-broking employees for increasing the TP ICAP Group profits, managing the cost base, and employing sound risk and business management. Non-Broking staff participate in this bonus scheme. A proportion of the annual bonus award may be subject to deferral under the TP ICAP Group plc Deferred Share Bonus Plan for a period of three years, with pro-rata vesting on the first, second and third anniversary of each grant.

Broker Compensation: Arrangements for brokers are based on the principle that remuneration is directly linked to financial performance, generally at a desk or team level, and is calculated in accordance with formulae set out in contracts of employment/service agreements. These calculations are overlaid with an assessment of individual performance and conduct against the Group's Triple A values. A proportion of broker bonus awards may also be subject to deferral under the TP ICAP Group plc Global Equity Linked and Cash Deferral Plan.

In addition to the above incentive schemes, the Group also operates a Special Equity Award Plan, which is used in exceptional circumstances to reward outstanding contribution, to recognise high performers or for the purposes of retaining key talent.

Remuneration Governance

The Group has established the EMEA Remuneration Committee ('EMEA RemCo') which is made up of independent Non-Executive Directors who are responsible for supporting the Group Remuneration Committee in discharging its responsibilities on remuneration for its regulated entities, including TPIE. On behalf of the EMEA Board, the EMEA RemCo is responsible for maintaining formal and transparent policies on remuneration that are aligned to the Group's long-term strategic goals, culture and have regard to the risk appetite of the Group.

The EMEA RemCo is responsible for reviewing the application of the remuneration policies for the EMEA Senior Management Team, brokers, employees engaged in Control Functions, and all Material Risk Takers/Identified Staff in compliance with the FCA's MIFIDPRU Remuneration Code as well as the EBA's Guidelines on Sound Remuneration Policies under Directive (EU) 2019/2034 in relation to TPIE.

Risk Adjusted Reward

A key feature of TP ICAP's remuneration philosophy is the alignment of remuneration with risk appetite and with the conduct expectations of the Group and other stakeholders. The annual bonus pool for non-broking staff is calculated each year based on the Group's overall financial performance. The bonus pool is based primarily on profitability and revenue. TP ICAP ensures that when calculating and allocating variable remuneration pools, it takes into account all types of current and future risk and the costs of the capital and liquidity so as not to undermine the Group's sound capital base.

Conduct and behaviour is managed across the firm under the Group Conduct Management and Governance Framework and TP ICAP has a robust process for considering risk and conduct as part of the individual performance management process, with outcomes reflected in individual remuneration decisions. Regional and Group Conduct Oversight Committees, attended by Heads of HR and Control Functions, will assess individual conduct and disciplinary cases and make decisions in relation to consequence management and compensation adjustments, where appropriate. The outcomes of the Oversight Committee proceedings are presented to the EMEA RemCo at the year-end for review and approval.

Policy on the identification of risk taking staff known as Identified Staff/Material Risk Takers (MRTs)

TPIE conforms to the EBA's Regulatory Technical Standards (RTS), which set out the qualitative and quantitative criteria to be used when identifying staff whose professional activities may have a material impact on TPIE's risk profile. Identified Staff for TPIE include the following types of staff

- Executive and Non-Executive Directors of the EMEA Group Board;
- Members of the TPIE Board
- Members of senior management across TPIE and the Group;
- Heads of regulated business units, where applicable;
- Heads of control and support functions (including Compliance, Finance, Risk and Legal), as well as those responsible for managing IT and operations;
- Staff who are responsible for managing a material risk within the regulated businesses; and,
- Other employees who the Group deems may have a material impact on the firm's risk profile through their professional activities, including individuals responsible for a high proportion of revenue and/or select heads of broking desks, as well as those individuals whose remuneration is above the thresholds set out in the EBA's RTS on MRT identification under IFD.

The Group's framework to determine its Identified Staff has been reviewed by the TPIE Senior Risk Officer. The framework for identification and the Identified Staff List is reviewed and approved by the EMEA and the Group Remuneration Committee periodically.

Remuneration arrangements for MRTs/Identified Staff

The national regulator in France, in line with the provisions in Article 32(5) of the IFD, has increased the balance sheet threshold that determines whether an investment firm is significant from EUR 100 million to EUR 300 million. As TP ICAP (Europe) SA does not meet this higher threshold, it is considered by the French regulator to be a non-significant class 2 investment firm under the IFD. TPIE is consequently exempted from the application of articles L533-30-11; L533-30-12 and L533-30-14 of the COMOFI (Code Monétaire et Financier) which reflect the remuneration provisions for Identified Staff under the IFD on deferral, payment in instruments and retained instruments.

TPIE does, however, apply deferral arrangements in certain circumstances under the Group Remuneration Policy as explained above. These require staff who earn above specific thresholds, which may include Identified Staff, to defer a portion of their bonus award over three years into TP ICAP Group plc shares or share-linked instruments.

Ratio between fixed and variable remuneration

The Group Remuneration Policy requires that the fixed and variable components of total variable remuneration are appropriately balanced and that the fixed component of total remuneration should represent a sufficiently high proportion of total pay to enable the Group to operate a fully flexible policy on variable remuneration, including the possibility of paying no variable remuneration component.

In line with Article 30(2) of the IFD, TPIE has set a ratio between the variable and fixed components of remuneration for Identified Staff. Taking into account the business activities of the investment firm and associated risks, and the highest amount of variable pay that could be awarded for the most positive performance outcomes in any year, the EMEA RemCo approved the following ratios for MRTs/Identified Staff of TPIE:

For revenue generating roles a ratio of 80:1 and for control function roles a ratio of 20:1.

Ouantitative remuneration disclosures

The quantitative remuneration disclosures for TPIE for the year to 31 December 2023, as required by Article 51 (c) of the IFR are set out in the tables below.

Table 1. The amounts of remuneration awarded in the financial year, split into fixed remuneration, and variable remuneration, and the number of beneficiaries

| Senior management MRTs | Value (EUR 000s) | No. of recipients |
|--------------------------------|-------------------------------|-------------------|
| Fixed remuneration | 1,399 | 4 |
| Variable remuneration | 1,250 | 4 |
| | | |
| Other MRTs | Value (EUR 000s) | No. of recipients |
| Other MRTs Fixed remuneration | Value (EUR 000s) 9,927 | No. of recipients |

Table 2. The amounts and forms of awarded variable remuneration, split into cash, shares, share-linked instruments and other types separately for the part paid upfront and for the deferred part

| Senior management MRTs | Value (EUR 000s) |
|--|----------------------------|
| Variable remuneration (cash) | 676 |
| Variable remuneration (shares or share-linked instruments) | 574 |
| | |
| Other MRTs | Value (EUR 000s) |
| Other MRTs Variable remuneration (cash) | Value (EUR 000s) 26,054 |

Table 3. The amounts of deferred remuneration awarded for previous performance periods, split into the amount due to vest in the financial year and the amount due to vest in subsequent years

| Senior management MRTs | Due to vest in 2023 (EUR 000s) | Due to vest in future years (EUR 000s) |
|---|-----------------------------------|--|
| Deferred remuneration awarded in previous years | 3 | 355 |
| Other MRTs | Due to vest in 2023 (EUR 000s) | Due to vest in future years (EUR 000s) |
| Deferred remuneration awarded in previous | 1,866 | 8,707 |

Table 4. The amount of deferred remuneration due to vest in the financial year that is paid out during the financial year, and that is reduced through performance adjustments

| Senior management MRTs | Value EUR |
|---|-----------|
| Deferred remuneration reduced through performance adjustments | 0 |
| Other MRTs | Value EUR |
| Deferred remuneration reduced through performance adjustments | 0 |

Table 5. The guaranteed variable remuneration awards during the financial year and the number of beneficiaries of those awards

| Senior management MRTs | Value EUR | No. of recipients |
|----------------------------------|-----------|-------------------|
| Guaranteed variable remuneration | 0 | 0 |
| Other MRTs | Value EUR | No. of recipients |
| Guaranteed variable remuneration | 0 | 0 |

Table 6. The severance payments awarded in previous periods, that have been paid out during the financial year

| Senior management MRTs | Value EUR | No. of recipients |
|--|-----------|-------------------|
| Severance payments awarded in previous periods | 0 | 0 |
| Other MRTs | Value EUR | No. of recipients |
| Severance payments awarded in previous periods | 0 | 0 |

Table 7. The amounts of severance payments awarded during the financial year, split into paid upfront and deferred, the number of beneficiaries of those payments

| Senior management MRTs | Value EUR | No. of recipients |
|---|---------------------------|-------------------|
| Severance payments awarded during the year (upfront) | 0 | 0 |
| Severance payments awarded during the year (deferred) | 0 | 0 |
| | | |
| Other MRTs* | Value EUR | No. of recipients |
| Other MRTs* Severance payments awarded during the year (upfront) | Value EUR Not disclosed* | No. of recipients |

^{*}Severance pay was awarded to one MRT during the year. In light of severance being paid only to one individual, we have not disclosed the amount.

For 2023, TPIE benefited from the derogation laid under Article 32(4)(a) of IFD to disapply the pay-out process requirements for its Identified Staff, including the deferral of variable remuneration and the payment of variable pay into shares/instruments with a retention period.

Environment, Sustainability & Governance

TP ICAP (Europe) SA do not meet the criteria referred to in Article 32(4) of Directive (EU) 2019/2034. TPIE is consequently exempted of environmental, social and governance risks, including physical transition risks, disclosures.

Contact Us

For further information, please visit us at: **tpicap.com** or contact us directly via email: **info@tpicap.com**

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